

Paul Pezanis-Christou

Affiliation: Bureau d'Economie Théorique et Appliquée (BETA)
Université Louis Pasteur
67000 Strasbourg, France
Ph.: +33.(0)3688.52075
Fax: +33.(0)3688.52071
e-mail: ppc@unistra.fr

Born: June 29, 1966 (Athens, Greece)

Citizenships: Dutch and Greek

Education

1987-90: *Magistère Ingénieur-Economiste*, Université d'Aix-Marseille II, France

1989-90: *Diplôme d'Etudes Approfondies*

“*Economie Mathématique et Econométrie*”, GREQAM (Marseille)

1991-95: Doctorate in Economics, European University Institute, Florence, Italy

“*Three Essays on Competitive Bidding*” (completed in June 1997)

Supervisor: Alan Kirman

Professional Experience

1990-1991: Research Assistant at GREQAM

1995-1998: Lecturer, School of Economics, University of New South Wales, Sydney, Australia

1998-2001: Research Fellow (EU ENDEAR TMR Programme)

- **1998-1999:** Laboratory for Experimental Economics, University of Bonn
 - ◇ **Apr. 1999:** Consulting for *London Economics Ltd.*
- **1999-2000:** Dept. of Economics, Universitat Pompeu Fabra, Barcelona
- **2000-2001:** Institut d'Anàlisi Econòmica (CSIC), Barcelona

2002-2004: Researcher at the Institut d'Anàlisi Econòmica (CSIC), Barcelona

Since 2004: Associate Professor (Maître de Conférences) at Université de Strasbourg

Invited Visiting Positions

- **July 1998:** CentER, Tilburg University
- **Oct.-Dec. 1998:** Professor, Free University of Bolzano, School of Economics
- **April 2001:** CentER, Tilburg University
- **Sept. 2001:** CentER, Tilburg University
- **June 2002:** Max Planck Institute, Jena, Germany
- **March 2003:** Professor, GREQAM, University of Aix-Marseille III

Teaching Experience

Undergraduate level:

- Microeconomics and Macroeconomics 1, Mathematics for Economists, Applied Microeconomics, Intermediate Microeconomics, Environmental Policy, Applied Public Economics, Contract Theory

Graduate / PhD level:

- Micro-Analysis 1 & 2, Behavior and Expectations, Experimental Economics, Auction markets

Current Fields of Research

Microeconomics, Auction Markets, Applied Game Theory, Industrial Organization, Experimental Economics

Publications

- ◇ “Pareto’s Compensation Principle” (with Murray C. Kemp), *Social Choice and Welfare*, 1999, 16(3), 441-444. Reprinted in “International Trade and National Welfare”, Murray C. Kemp (ed.), Routledge 2001.
- ◇ “On the Impact of Low-Balling: Experimental Results in Asymmetric Auctions”, *International Journal of Game Theory*, 2002, 31(1), 69-89.
- ◇ An Experimental Test of Design Alternatives for the British 3G/UMTS Auction (with Klaus Abbink, Bernd Irlenbush, Bettina Rockenbach, Abdolkarim Sadrieh and Reinhard Selten), *European Economic Review*, 2005, 49 (2), 505-530. Reprinted in “New Developments In Experimental Economics”, Enrica Carbone and Chris Starmer (eds), Volume I, Edward Elgar Publishing, 2007.
- ◇ [Book Review] for *The World Economy* “Auctioning Public Assets: Analysis and Alternatives”, by Maarten C.W. Janssen (Ed.), Cambridge University Press, 2005, 28(10), 1559.
- ◇ Auctions for Government Securities: A Laboratory Comparison of the Discriminatory, Uniform and Spanish Designs (with Klaus Abbink and Jordi Brandts), *Journal of Economic Behavior and Organization*, 2006, 61(2), 284-303.
- ◇ Bidding Behavior at Sequential First-Price Auctions with(out) Supply Uncertainty: A Laboratory Analysis (with Tibor Neugebauer), *Journal of Economic Behavior and Organization*, 2007, 63(1), 55-72.
- ◇ Competition with Forward Contracts: A Laboratory Analysis Motivated by Electricity Market Design (with Jordi Brandts and Arthur Schram), *Economic Journal*, 2008, 118, 192-214.
- ◇ Organisational structure, communication and group ethics (with Matthew Ellman), forthcoming in *American Economic Review*.

Papers under review or under revision

- ◇ Loss aversion and learning to bid (with Dennis Dittrich, Werner Güth and Martin Kocher),

- ◇ Elicited bid functions for (a)symmetric first-price auctions (with Karim Sadrieh),
- ◇ Structural inferences from first-price auction data (with Andres Romeu),
- ◇ Should I stay or should I go? (with Alan Kirman and François Laisney),
- ◇ Competition and information quality in multi-unit high bid auctions (with Aleesha Mohamudally-Boolaki),

Working Papers and Work in Progress

- ◇ Sequential descending-price auctions with asymmetric buyers: evidence from a fish market,
- ◇ Sequential auctions with supply uncertainty, *School of Economics Discussion Paper Series #96/15*, The University of New South Wales,
- ◇ How much information does it take to learn a dominant strategy? Theory and experimental evidence (with Frédéric Palomino and Karim Sadrieh),

Other Information

- Reviewer for journals: *American Economic Review*, *Bulletin of Economic Research*, *Economic Inquiry*, *Economic Journal*, *Economic Modelling*, *Economic Theory*, *European Economic Review*, *European Journal of Political Economy*, *Experimental Economics*, *International Journal of Industrial Organization*, *International Journal of Game Theory*, *Journal of Economic Behavior and Organization*, *Journal of Economic Dynamics and Control*, *Journal of the European Economic Association*, *Review of Finance* and *Revue Economique*.
- Reviewer for institutions: *Australian Research Council* (Australia), *Direccion Adjunta de la Investigacion Cientifica* (Mexico).
- Seminar talks given at Economic Science Association (Tucson, 1996, Amsterdam, 2000, Barcelona, 2001, Strasbourg, 2002, Erfurt, 2003); Econometric Society (New-Orleans, 1997); European Economic Association (Lausanne, 2001); Centre for Economic Perspectives and Research (London, 2001), Institut Henri Poincaré (Paris, 2007), Max Planck Institute (Jena, 2001, 2002); Tinbergen Institute (Amsterdam, 1999), Supélec (Paris, 2006) and the universities of Aix-Marseille II (GREQAM, 1999, 2003, 2009), Alicante, Bonn, Brussels, Groningen, Louvain-la-Neuve (CORE), Lyon (GATE), Luxembourg, Melbourne, Murcia, New South Wales, Pompeu Fabra, Purdue (Krannert School of Management), Sydney and Tilburg (CentER, 1998, 1999, 2000, 2001).
- Member of doctoral thesis committees at Universitat Autònoma de Barcelona, (Candidates: Andres Romeu, “*Some Applications of Simulation Methods and Semi Parametric Models in Microeconometrics Analysis*”; Irene Martinez, “*Three Essays on First-Price Auctions*”)
- PhD supervision of Aleesha Mohamudally-Boolaki, “*Three essays on multi-unit auctions*”.
- Co-organiser and lecturer at the EU-ENDEAR Summer Schools (Bari, 1999 and Barcelona, 2000)

- Co-organiser of the *8ème Journées d'Economie Expérimentale* at Université Louis Pasteur, June 1-2, 2006.
- Organiser of the LEA KSI Workshop on Coordination and Market Experiments, March 10-11, 2006
- In charge of the Laboratoire d'Economie Experimental de Strasbourg (LEES).
- Languages: French and English (fluent); Dutch and Spanish (basic); Greek and Italian (very basic)